

Message Text

CONFIDENTIAL

PAGE 01 STATE 208185
ORIGIN NEA-10

INFO OCT-01 ISO-00 PM-05 MCE-00 DODE-00 EB-08 NSAE-00
USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 /035 R

DRAFTED BY NEA/EGY:D E ZWEIFEL:SEB
APPROVED BY NEA:N A VELIOTES
NEA/RA:E A PADEFORD
PM/MC:A SUCHINSKY

-----002373 311932Z /46

R 311659Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO

C O N F I D E N T I A L STATE 208185

E.O. 11652: GDS

TAGS: MASS, EG

SUBJECT: MUNITION CASES FOR EGYPT

REF: CAIRO 14323

1. CINCINNATI ELECTRONICS AND E-SYSTEMS REPRESENTATIVES
INDEPENDENTLY HAVE APPROACHED THE DEPARTMENT TO MAKE
PITCHES ON RADIO COPRODUCTION IN EGYPT. EACH HAS SOUGHT
A LETTER OR OTHER DOCUMENTATION WHICH WOULD SUPPORT THEIR
RESPECTIVE POSITION IN DISCUSSIONS WITH NASAR TV. WE HAVE
TAKEN SAME LINE AS THAT DESCRIBED IN REFTTEL, NAMELY, THAT
USG CANNOT BECOME INVOLVED IN MATTER WHICH IS ESSENTIALLY
ONE OF COMMERCIAL COMPETITION.

2. MUNITIONS CONTROL (PM/MC) HAS APPROVED AGREEMENTS
WHICH WOULD PERMIT EITHER COMPANY TO ENTER INTO COPRODUC-
TION WITH NASAR TV. BASIC DIFFERENCE BETWEEN TWO COMPE-
TITORS IS THAT CINCINNATI ELECTRONICS HAS A SIGNED CONTRACT
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 208185

WITH NASAR TV WHEREAS E-SYSTEMS DOES NOT. HOWEVER,
CINCINNATI CONTRACT MUST BE REVISED TO CONFORM TO PM/MC
PROVISOS. WHETHER NASAR TV CHOOSES TO RENEGOTIATE THEIR
CONTRACT WITH CINCINNATI OR TO NEGOTIATE AN ENTIRELY NEW
AGREEMENT WITH E-SYSTEMS IS A MATTER FOR EGYPTIANS TO
DECIDE.

3. IN THE EVENT THAT NASAR TV WRITES EMBASSY REQUESTING CLARIFICATION (PARA 2 REFTL), YOU SHOULD RESPOND THAT ALTHOUGH WE UNDERSTAND A CONTRACT HAS BEEN SIGNED WITH CINCINNATI ELECTRONICS, THAT CONTRACT MUST BE REVISED TO MEET LICENSING STANDARDS. THE SAME LICENSING STANDARDS WOULD APPLY TO ANY CONTRACT EGYPTIANS MAY WISH TO NEGOTIATE WITH E-SYSTEMS; DRAFT AGREEMENT PRESENTED BY E-SYSTEMS THUS WOULD REQUIRE REVISION AS WELL. THE USG CANNOT COMMENT ON THE RELATIVE MERITS OF EITHER OF THE TWO COMPETING FIRMS, AND OUR ROLE IS CONFINED TO ASSURING THAT WHICHEVER FIRM IS SELECTED MEETS THE PROVISOS PERTINENT TO MUNITIONS CONTROL LICENSING. CHRISTOPHER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MUNITIONS CONTROLS
Control Number: n/a
Copy: SINGLE
Sent Date: 31-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE208185
Document Source: CORE
Document Unique ID: 00
Drafter: D E ZWEIFEL:SEB
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770315-0435
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977082/aaaaabml.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 01ea5b52-c288-dd11-92da-001cc4696bcc
Office: ORIGIN NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 CAIRO 14323
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 13-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1473926
Secure: OPEN
Status: NATIVE
Subject: MUNITION CASES FOR EGYPT
TAGS: MASS, EG
To: CAIRO
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/01ea5b52-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009